



# **ESTIMATING EMD COST GROWTH USING LOGISTIC AND MULTIPLE REGRESSION**

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# Overview

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- Cost Growth in DoD Acquisitions
- Area of Study
- Methodology
- Results/Applications
- Conclusions/Recommendations
- Future Areas of Research

# Identifying the Problem

“Cost growth in major weapon systems has been an enduring problem to the Department of Defense for the last three decades” (Calcutt, 1993:1)



# Solving the Problem

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- Realistic Cost Estimates
  - Research Objectives
    - Find a statistically sound methodology that accurately predicts programmatic cost growth
    - Develop a cost-estimating relationship (CER) for the cost estimating community that accurately predicts cost growth in major acquisition programs



# Area of Study

1990-2001 SAR's with DE baseline

Special Access - not in SAR		
In SAR, but Classified		
PE Baseline	DE Baseline	PdE Baseline
	O&M \$	
	MILCON \$	
	Procurement \$	
	RDT&E \$	



PDRR

EMD

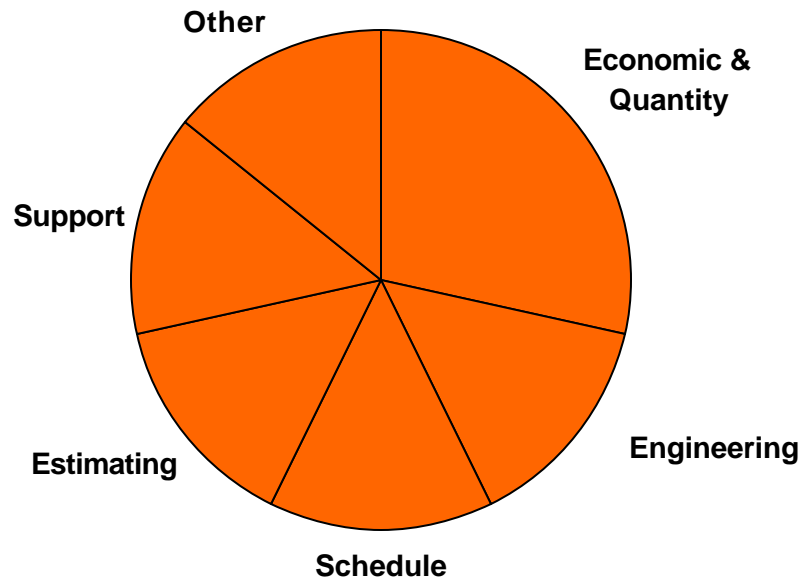
Procurement



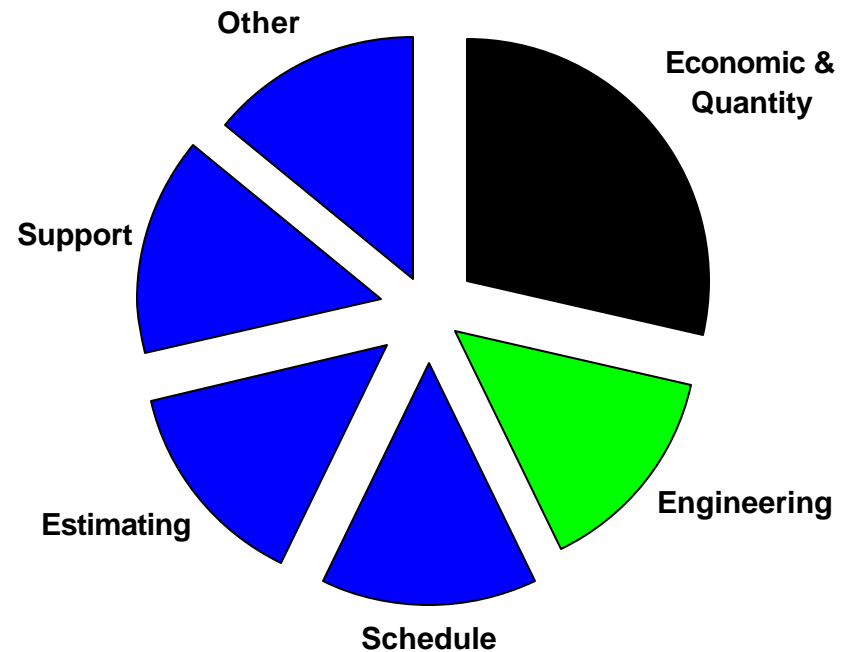
# Area of Study

## 7 Cost Growth Categories in SAR

Procurement Dollars



RDT&E Dollars



Moore 

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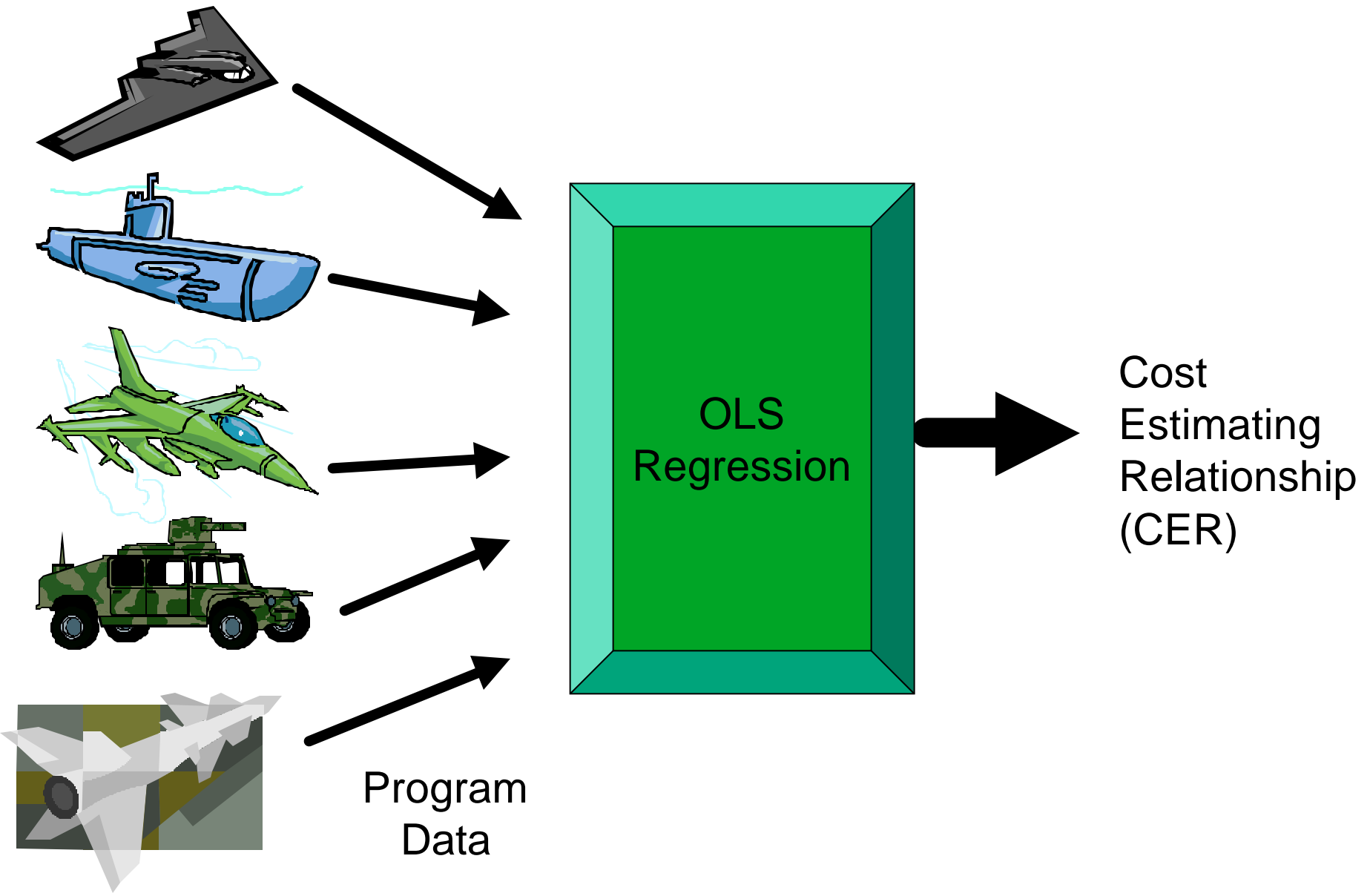
# Methodology Comparison

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- Single-Step Methodology
  - Ordinary Least Squares (OLS) regression
- Two-Step Methodology
  - Logistic and OLS regression
- Which is better?



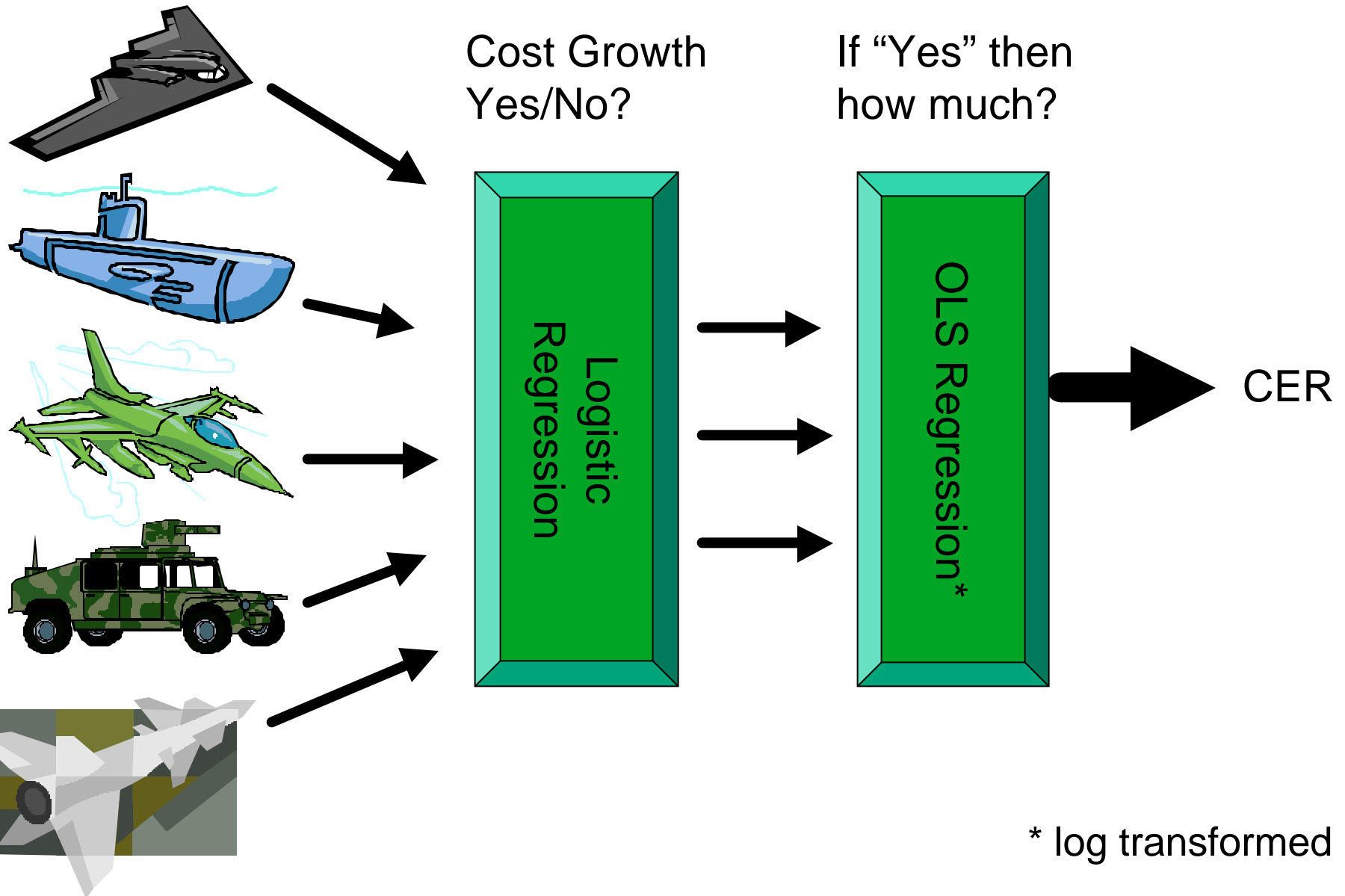
# Traditional Methodology







# Two-Step Methodology





# Why Two Step?

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- Cost growth originates from a mixture distribution
- Underlying assumption of OLS regression is a continuous response variable
- Analysis of cost growth using only OLS regression violates continuous assumption. Thus, additional step of **logistic regression** is required to satisfy underlying statistical assumption



- Stem Values are listed in tenths (.1)
- Leaf Values are listed in hundredths (.01)
- We found similar results in all areas studied



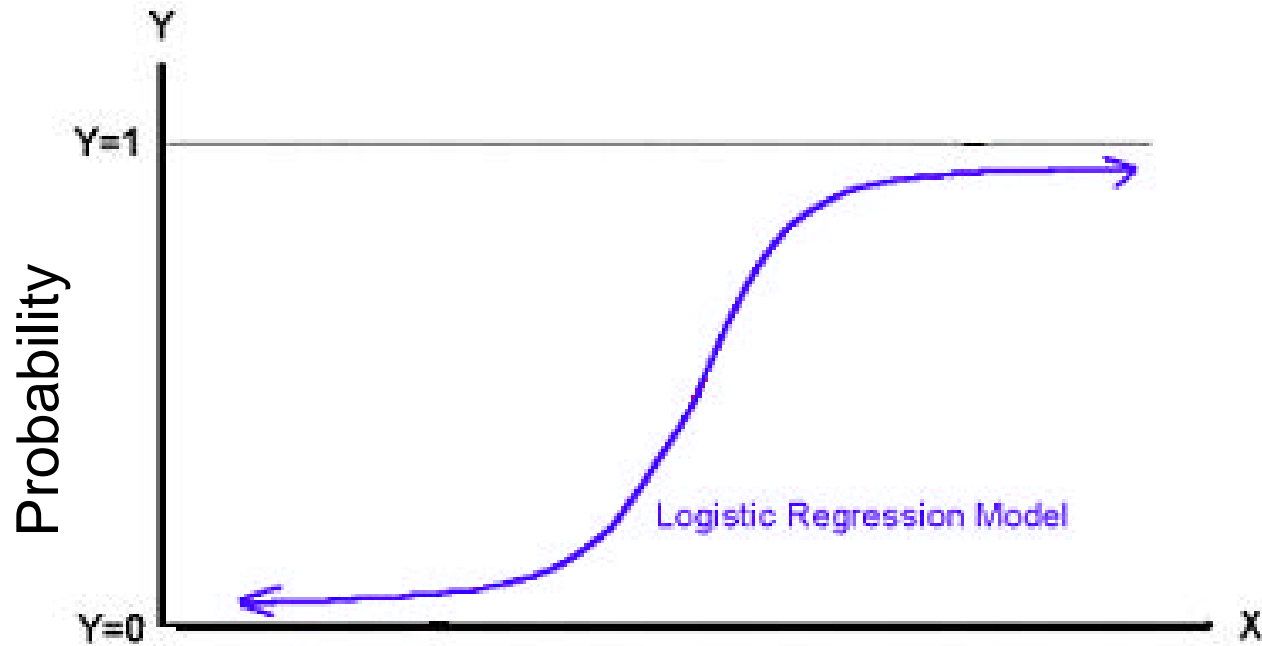
# Step 1. Logistic Regression

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- What is logistic regression?
  - Binary outcomes – Binomial Distribution
  - *Cost Growth?*, 1=Yes, 0=No
  - Uses *probabilities based on counts from historical database to formulate an equation*



# Logistic Regression





## Step 2. OLS Regression

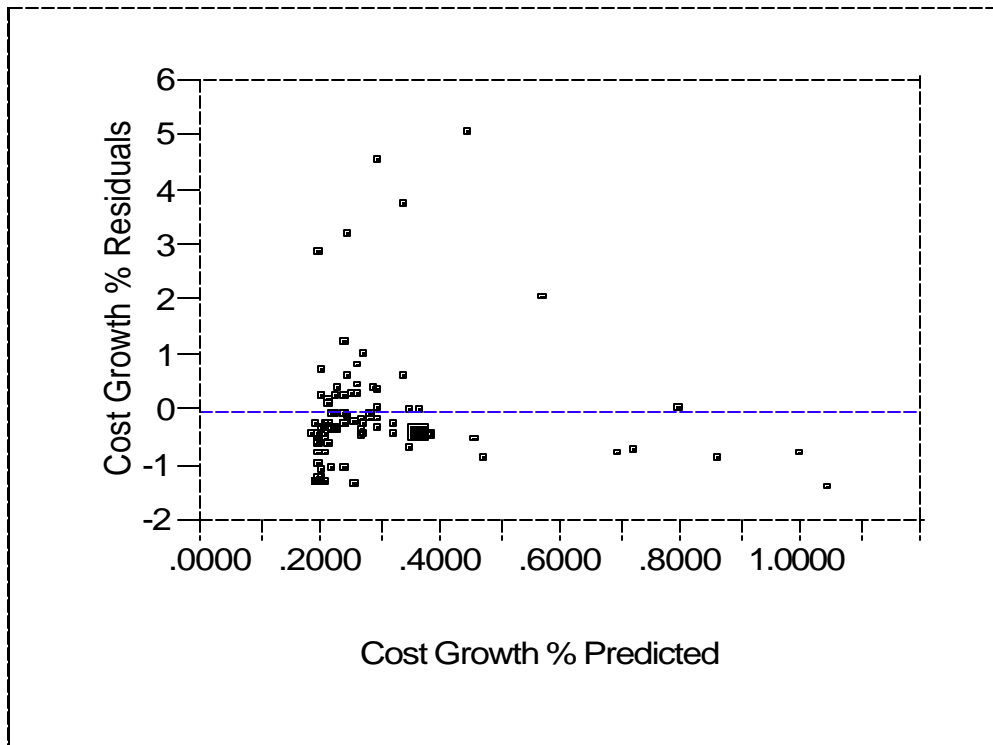
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- **OLS Regression**
  - An underlying assumption of OLS regression is that the resulting residual plots pass inspection for constant variance
  - Performed preliminary test regressions and found the following...



# Residual Plots

Residual Plot



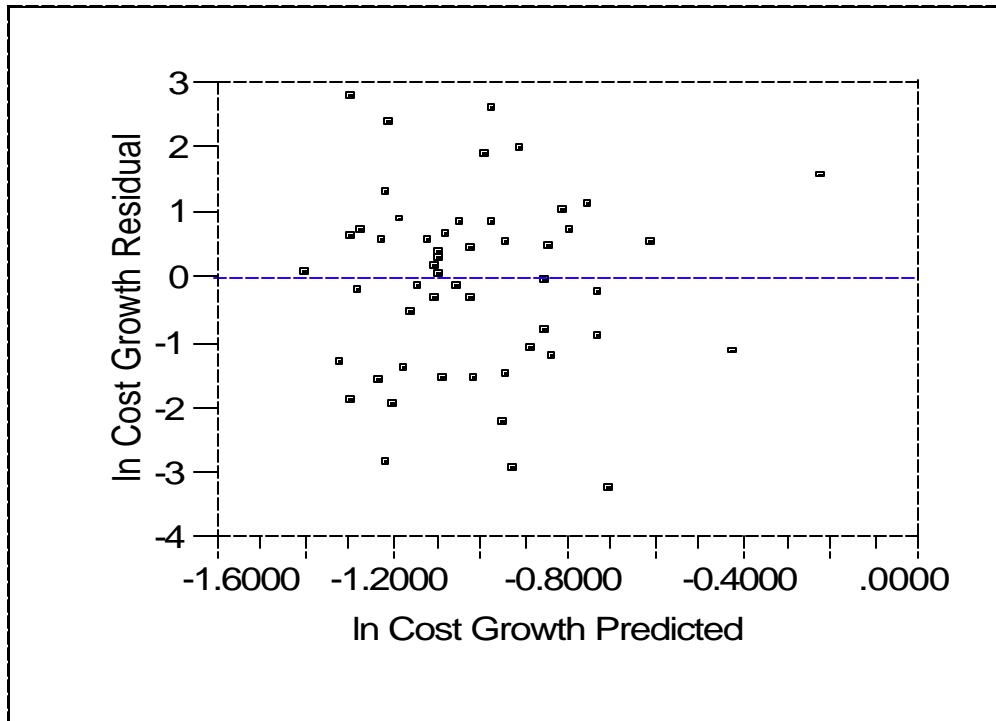
## Test Regression Results:

Residuals **Do not pass** visual inspection or Breusch Pagan Test (alpha of 0.05) for constant variance



# Response Variable Transformation

## Residual Plot



Natural Log  
transformation corrects  
issues related to  
constant variance of  
residuals

We found similar results in all areas studied!





# Benefits of Two-Step



**vs**



- Both methods produce equivalent predictive capability
- All statistical assumptions for inferential validity met
- Result – strong statistical foundation from which to base program analysis

\* log transformed



# Procurement (\$) Findings

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- SAR database (122 data points)
  - 97 used for model building (80%)
  - 25 used for validation (20%)
- Implemented two-step methodology
- Results...



# Logistic Model

## Variables

Length of Production in Funding Years

**\*FUE-based Maturity of EMD**

Classification (U,C,S,TS)

## Output

Predicts the program's probability of incurring cost growth.



# Validation of Logistic Model

- Validation Data
  - 20% of original data set aside for validation
  - Success Rate = **100%** for validation data
  - Not enough data points
- More Extensive Validation
  - Validate 100% of Data
  - 39 out of 122 data points contain all three variables
  - Success Rate = **94.87%** (37 of 39)
- Results further confirm the predictive ability of this model.



# OLS Model

## Variables

**\*FUE-based length of EMD**

Controlling Service (AF, Army, Navy, Marine, or Joint)

Platform Type (Aircraft, Electronic, Missile, etc..)

{ FUE-based\*Controlling Service

FUE-based\*Platform Type

**Interactions**

## Output

Predicts the amount of cost growth a program will incur.



# Validation of OLS Model

- Validation Data
  - 20% of original data set aside for validation
  - Developed an 80 percent Upper Bound
  - Success Rate = **100%** (**Actual CG = Upper Bound**)
  - Not enough data points
- More Extensive Validation
  - Validate 100% of Data
  - 25 out of 122 data points incurred cost growth & contained all variables
  - Success Rate = **100%** (25 of 25)
- Results further confirm the predictive ability of this model.



# Conclusions/Recommendations

## Procurement \$\$

- FUE-based variables significant predictor of Cost Growth
  - FUE-based Maturity (Logistic) – The more mature a program is, the more likely it is to have incurred cost growth.
  - FUE-based length of EMD (Multiple) – The longer the length of EMD, the greater the amount of cost growth.
- Other schedule variables did not predict cost growth with the same level of accuracy.
- We need Cost-Estimating Community's Assistance in Determining.....**Why FUE-based Variables?**



# Conclusions/Recommendations

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## General

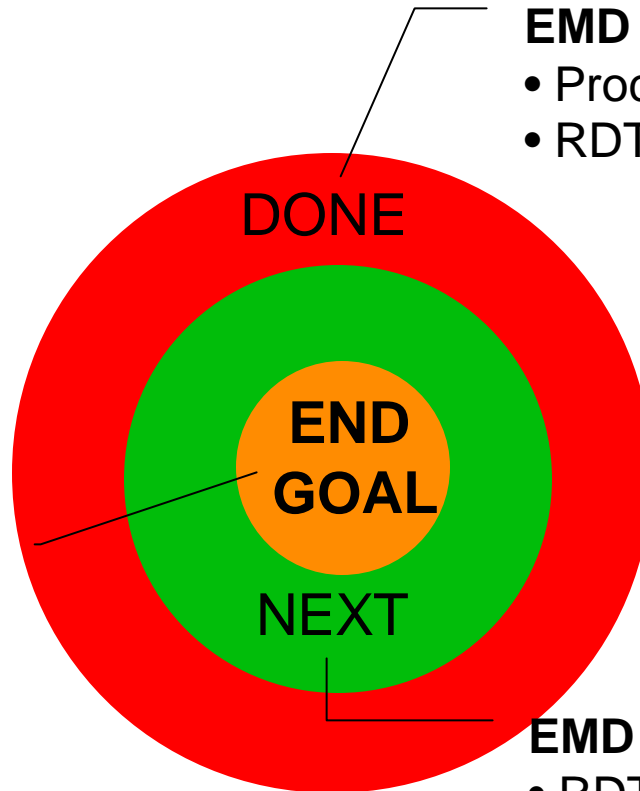
- Further validate the use of the two-step methodology (combining logistic and multiple regression) as a cost estimating tool
  - Provides Analyst with Probability that a program will incur Cost Growth
  - Removes confusing negative cost values from analysis
  - Satisfies statistical assumptions (OLS), so models are statistically valid and provides confidence in results
- Cost Growth data originates from a lognormal distribution and requires log transformation to meet underlying assumptions of OLS regression





# Future Areas of Research

**More Realistic  
Cost Estimates**



## **EMD Phase**

- Procurement \$ (Combined categories)
- RDT&E \$ (Individual SAR categories)

## **EMD Phase**

- RDT&E \$ (Combined Categories)
- Total EMD (RDT&E and Procurement \$)
- Link PDRR to EMD

## **Procurement Phase**

- Untouched thus far
- Link EMD to Procurement



# Contact Information

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- **Primary Contacts**

- [Vincent.Sipple@pentagon.af.mil](mailto:Vincent.Sipple@pentagon.af.mil)
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- **Other Contacts**

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- **BACK UP SLIDES**



# Database

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- 131 Programs
  - 9 Programs excluded
- 78 possible predictor variables
- Randomly selected 20% of data for validation  
“withhold” – the rest is for model building
- Converted to CY\$ 2002



# Database - Exclusions

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- 6 Programs excluded for limited or no EMD effort:
  - CG 47
  - SSN 688
  - UH-60A/L
  - MCS IV
  - MCS I, II, III
  - Sensor Fuzed Weapon
- 3 programs excluded for Independence Violations:
  - AHIP Kiowa Warrior
  - Tactical Tomahawk
  - JStars CGS



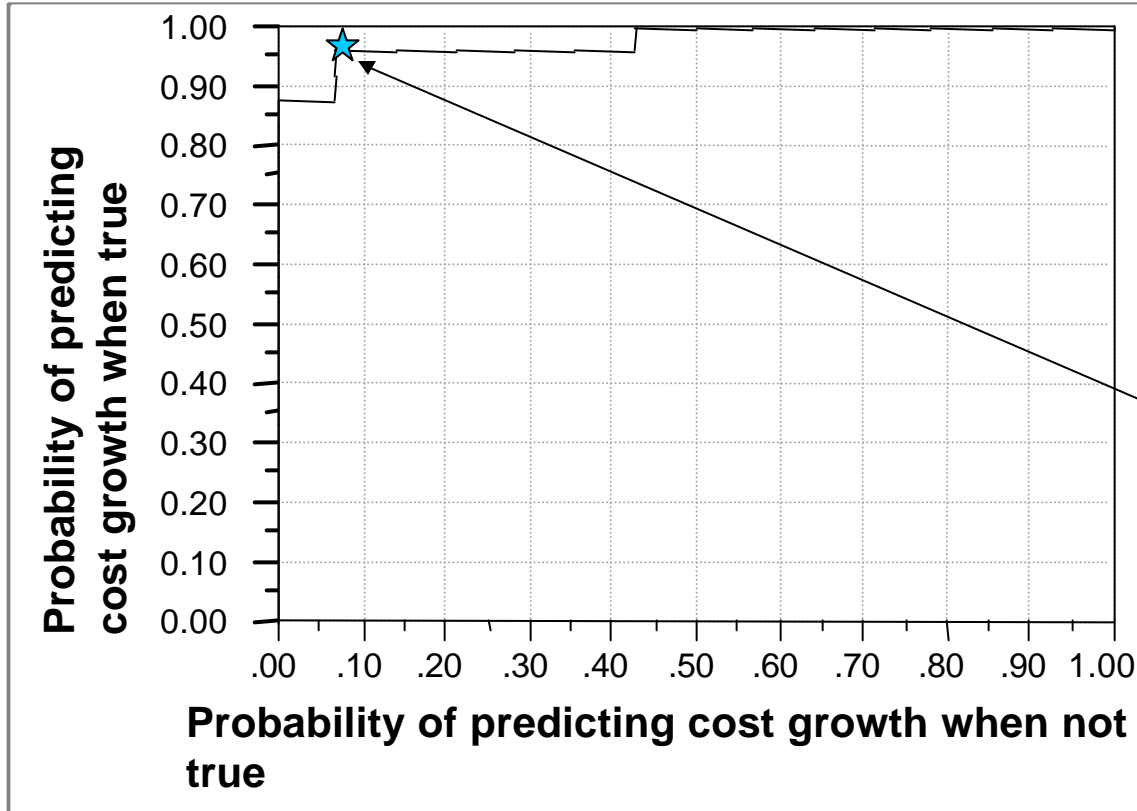
# Explanation of $-\log$ likelihood & “U”

- $-\log$  likelihood is the probability of obtaining a random sample identical to the observed sample under various conditions
  - “Full” refers to the likelihood using the full model
    - **Y will be a success changes as X variables change**
  - “Reduced” refers to the likelihood using only  $B_0$ 
    - **Probability Y will be a success is constant**
- $U = \frac{-\log \text{likelihood full} - (-\log \text{likelihood reduced})}{(-\log \text{likelihood reduced})}$



# Explanation of ROC Curve

Receiver Operating Characteristic



**On Average:**  
This model has approx. a 3% chance of predicting cost growth when cost growth does not occur

High Probability is Good

Low Probability is Good



# Results for Procurement (\$)

Evaluation Measures			
Number of Predictors	1	2	3
Uncertainty Coefficient	0.2456	0.4975	0.8307
Number of Data Points	97	35	35
Area Under ROC Curve	0.81517	0.91608	0.99301

\*Whole model p-value and Lack of fit p-value were not discriminating factors between models. We consider the above measures for model comparisons.





# Validation of Logistic Model

Programs	Predicted	Actual
CGS (JSTARS GSM)	0	0
CSSCS (ARMY)	1	0
E-2C Computer Upgrade	0	0
E-6A TACAMO (NAVY-COMM)	0	0
FAAD C2I	0	0
FAAD NLOS Fiber Optic Guided-Missile	0	0
IAV	0	0
Javelin (AAWS-M)	0	0
JSIPS CIGSS	0	0
MLRS Upgrade Launcher	0	0
PLS (FHTV) (ARMY)	0	0
THAAD	0	0
Tomahawk TBIP	0	0
Uh-60 Upgrade (UH-60M)	0	0



# Validation of Logistic Model

Programs	Pre.	Act.
ABRAMS Tank	1	1
AFATDS	1	1
AH-64 Apache	1	1
Army TACMS	1	1
BFVS A3 Upgrade	0	1
CH-47D Chinook	1	1
CH-47F (ICH)	1	1
FMTV	1	1
Harpoon A/R/UGM-84	1	1
JSOW BLU-108	1	1
JSTARS (AIR FORCE)	1	1
Laser Hellfire	1	1
LHD-1	1	1

Programs	Pre.	Act.
Longbow Apache	1	1
Longbow Apache FCR	1	1
Longbow Hellfire	1	1
M1A2 Abrams Upgrade	1	1
MMIII GRP	1	1
NAS	1	1
NAVSTAR User Equip	1	1
Navy Area TMBD	1	1
NSSN New Attack Sub	1	1
OH-58D	1	1
Patriot PAC-3	1	1
Titan IV (CELV)	1	1



# Measures of Comparison for Multiple Regression

Evaluation Measures				
Number of Predictors	3	4	5	6
Adjusted R <sup>2</sup>	0.594562	0.450139	0.45216	0.522666
Number of Data Points	22	51	51	51

3-Variable Model has limited data points due to  
**“FUE-based length of EMD”**



# Validation of Multiple Model

Program	Upper Bound	CG %	Correct(=1)
AFATDS	0.29823463	0.02044542	1
BFVS A3 Upgrde	1.06506215	0.06539182	1
NSSN New Attack Sub	0.34067406	0.07603231	1
JSTARS (AIR FORCE)	0.70798088	0.13743423	1
Longbow Apache Mods	1.06506215	0.19645043	1
NAVSTAR User Equip	0.68274693	0.23135577	1
Longbow Hellfire	1.06506215	0.25796573	1
M1A2 Abrams Upgrde	0.98674861	0.32678387	1
OH-58D Kiowa Warrior	0.43657577	0.34797855	1
Longbow Apache FCR	0.46882195	0.38306452	1
FMTV	1.62227683	0.40948964	1
Navy Area TMBD	1.5900236	0.43547886	1
Army TACMS	0.63921818	0.50230742	1
NAS	1.37714478	0.5389487	1
MMIII GRP	3.21460278	0.56099202	1
CH-47D Chinook	1.12873534	0.63318452	1
JSOW BLU-108	2.46525438	0.96972065	1
Patriot PAC-3	1.77084257	1.0265881	1
CH-47F (ICH)	1.46315307	1.19511582	1
Harpoon A/R/UGM-84	8.07029151	1.38891013	1
AH-64 Apache	1.96291705	1.44902572	1
LHD-1	2.20498034	1.48798368	1
Laser Hellfire	2.23637851	1.54969281	1
ABRAMS Tank	14.9345382	2.73540905	1
Titan IV (CELV)	18.1478484	5.56894576	1



# CER Application

## Logisitic Regression - RDT&E Dollars Schedule Cost Growth

### Model #2 A4

1.6936284	Input Vars	
-0.230717	15	Maturity (funding Yrs Complete)
3.6186219	0	Electronic (1=Yes, 0=No)
-0.009824	-32%	New RAND Concurrency Measure %
-3.793079	1	Service = AF only (1=Yes, 0=No)

**0.996155** Probability of Cost Growth



# CER Application

## Logisitic Regression - RDT&E Dollars Estimating Cost Growth

### Model #1 A7

1.7323611	Input Vars	
-0.234298	10	Length of R&D in Funding Yrs
-1.768985	1	Versions pervious to SAR (1=Yes, 0=No)
2.6421238	0	N Involvement (1=Yes, 0=No)
-3.153081	0	PE ? (1=Yes, 0=No)
6.4934298	0	RAND Lead Service = DoD (1=Yes, 0=No)
1.5486272	1	Did it have a MS I ? (1=Yes, 0=No)
-1.128965	0	RAND Prototype? (1=Yes, 0=No)

**0.696561** Probability of Cost Growth



# CER Application

## Multiple Regression - RDT&E Dollars Schedule Cost Growth

### Model #2 B4

-1.52265	Input Vars	
-1.495189	0	Boeing (1=Yes, 0=No)
-4.660582	0	Land Vehicle (1=Yes, 0=No)
-0.978341	0	RAND Lead Service = Navy (1=Yes, 0=No)
-0.779745	1	Did it have a MS I ? (1=Yes, 0=No)

**0.100019** Estimated % Cost Growth



# CER Application

## Multiple Regression - RDT&E Dollars Estimating Cost Growth

### Model #1 B5

-1.147983	Input Vars	
0.5759717	72%	IOC - Based maturity of EMD %
-1.910945	38%	Proc Funding Yr Maturity %
-1.282748	0	General Dynamics (1=Yes, 0=No)
0.7926428	1	RAND Lead Service = Navy (1=Yes, 0=No)
-0.927261	1	PE ? (1=Yes, 0=No)

**0.203099** Estimated % Cost Growth





# Logistic Application (Proc \$)

## Logistic Formula

13.79843	Input Variables	
-0.8664642	22	Length of Production in Funding Yrs
-7.099219	40%	FUE-based Maturity of EMD %
-7.452441	0	Class S (1=Yes, 0=No)
0.294093	27	Length of R&D in Funding Yrs

**54%** Probability of Cost Growth



# OLS Application (Proc \$)

## Multiple Formula

-0.891569	Input Vars	
0.0013256	112	FUE-based length of EMD
-0.098109	1	Army Only
0.0578596	8.78108781	FUE-based*Army
-0.569309	0	Electronic
0.0321444	-4.39044731	FUE-based*Electronic

**0.622340** Estimated % Cost Growth